

We Solve Problems

How we help our clients other than through the practice of law

- o Connection (e.g., customers, vendors, real estate, financing)
- Advice on a business-related area
- o Resources (e.g., books, coaches, consultants, organizations)
- o Coaching, mindset, perspective
- Connection: finding or introduction to
 - o one or more of our 1,000-plus clients
 - o customers
 - o key employees
 - their next employer
 - o real estate seller / buyer
 - o financing from lenders and investors
 - buyers for their business
 - businesses to buy
 - o recruiters
 - CPAs
 - o insurance
 - o IT
 - o security
 - medical professionals and therapists
 - o exposure, marketing
 - o advisers or board members
 - o influencers and intermediaries
 - o networking

- Advice on
 - strategic planning
 - o sales and marketing
 - billing and accounting (JurisInk)
 - o customer service
- Resources
 - books
 - o articles, blogs
 - o thought leaders
 - o websites
 - o coaches
 - consultants (HR, mgt, mktg)
 - o organizations (COSE, chambers)
- Coaching
 - o mindset
 - o perspective
 - o focus groups
 - right questions